



Faculty of Applied Business and ICT (Aalst Campus)
-- HOGESCHOOL GENT --

3rd year Bachelor in business studiesvoor gegradueerden HOSP cvo-marketing -modulair optie salesm - Main Subject:
 Marketing
 [Academic Year 2008 - 2009]
 (valid starting from 2008 - 2009)

No.	Course	Sem.	A	B	C	D	E
1	Communicatievaardigheden	1	24.0	24.0	12.0	150	6
2						75	3
	- Duits I	2	12.0	12.0		75	3
	- Spaans I	2	12.0	12.0		75	3
	- Europakunde	2	24.0			75	3
3	Prijsbeleid	1	25.0			75	3
4	Spreadsheet applications and database management	1		50.0	12.5	150	6
5	Professional language training: French II	1		25.0	12.5	100	4
6	Professional language training: French III	2	12.5	25.0	12.5	125	5
7	Professional language training: English II	2		25.0	12.5	75	3
8	Graphic design	2		25.0		75	3
9						75	3
	- German II	2	25.0		12.5	75	3
	- Spanish II	2	25.0		12.5	75	3
	- Social Law	2	25.0			75	3
	- Statistic techniques market research	2	12.5	12.5	12.5	75	3

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No.	Course	Sem.	A	B	C	D	E
10	Professional language training: French IV	1	12.5	12.5	12.5	100	4
11	Professional language training: English III	1	12.5	12.5	12.5	100	4
12	Work placement and final report	2			500.0	500	20
13						75	3
	- Studium generale	1	10.0		65.0	75	3
	- German III	1	25.0			75	3
	- Spanish III	1	25.0			75	3
	- Web design	1		25.0		75	3
	- Other subject after approval	1				75	3
14	Purchase management	1	25.0			75	3
15							
	- Handels- en financiële technieken	2	24.0			75	3
	- Management	1	72.0		12.0	175	7
	- Statistiek	1	12.0	12.0		75	3
	- Economie	1	36.0			125	5
	- Algemeen, burgerlijk en handelsrecht	2	48.0			150	6
	- Frans	1	12.0	12.0		75	3
	- Engels	1	12.0	12.0		75	3
	- Taaltraining Frans I en Engels I	2		24.0	24.0	100	4
	- Marketingstrategie en consumentenpsychologie	2	36.0		12.0	150	6
	- Marktonderzoek	2	48.0	12.0	12.0	200	8
	- Beroepsgerichte taaltraining Frans I	2	12.0		12.0	75	3

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No.	Course	Sem.	A	B	C	D	E
	- Marketing communication	2	50.0	12.5	12.5	175	7
	- Distribution and service marketing	1	50.0	12.5	12.5	175	7
	- Business-to-business and individual sale	2	50.0		25.0	200	8
	- Communicational skills I	1		12.5	37.5	100	4
	- Professional language training: English I	1		12.5	12.5	75	3
	- International marketing	1	25.0		12.5	100	4
	- E-marketing	1	12.5	12.5		100	4
	- Marketing project	1		25.0	225.0	250	10
	- Marketingstrategie		25.0	12.5	12.5	100	4
	- Purchase management	1	25.0			75	3
	Code: OCBMGM - 08 - 03 version : 08					1750	70